American Red Cross Begins **Drive To-day**

"Red Cross Sunday" Marks Opening of Campaign, To Be Concluded Armistice Day, to Raise \$15,000,000

War Veterans to Take Part

Actors, Lodges, Rotarians and Brotherhoods Will Solicit New Memberships

To-day Red Cross Sunday marks the formal opening of the Third Annual Rell Call of the American Red days will be concluded on November 11 -Armistice Day- and for its chief ob-

British Officer Will Speak tween neon and i o'clock. The slogar of the Friats will be "Let Joy Be Un-

of the Friars will be harder who will confined, and among those who will be Raymond Hitchcock, the Avon Comedy Four, Frank Bacon, S. J. Kaufman, Eddie Cantor, Bud Fisher, Jess Dandy, Harry Fox, Dan Casey, Walter Hoban and Harry Kelly.

To Confer on Oil Leases WASHINGTON, Nov. L. Follo

expected to begin next week.

For Other Gimbel News See Page 5

Piano and Phonograph Salons Open Saturday Evenings Until 9 o'Clock

* * *

Store Hours: 9 to 5:30



Open All Day Saturdays

Gimbels Piano and Phonograph Salons -Eighth Floor

Gimbels Great New York Piano Section----Introduces To-morrow

The WILLIAM J. ENNIS PLAYER-PIANO

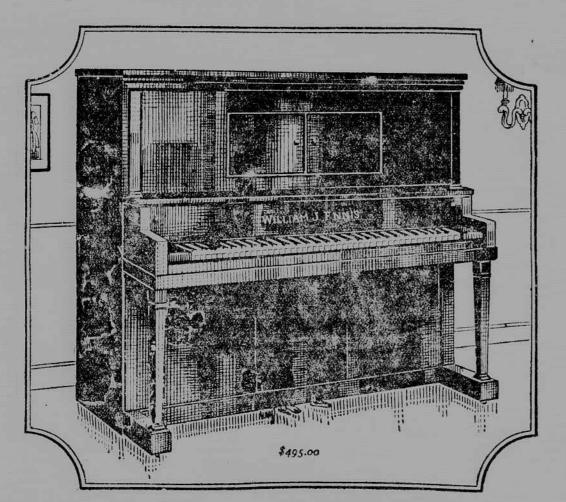
A Standardized Product of a Great Piano Factory Centralizing Its Entire Energy on the One Player-Piano

In New York—At Gimbels Only!

In Only One Style!

At Just One Price!

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You Must Act Immediately

The Quantity of These Player-Pianos for Immediate Distribution We Believe Will Not Be Sufficient to Keep Pace With Demands

> We have now a goodly number of these pianos on our piano floor. A seemingly substantial quantity-but pianos are scarce in all the markets of the country, and we are told that only at Gimbels are varieties available. In addition to the present supply many more will be added-but of such quality are the WILLIAM J. ENNIS players that we believe they will go faster than any others we have recently offered.

> > AND the price of \$495 is an introductory price only! The price advances after this offer.

Included in the Above Offer

\$10 worth of player rolls (your own selection from our stock on hand). A piano stool to match the piano. Delivered within radius of our delivery system.

At the Price of

In Handsomely Finished Mahogany

Four Feet Seven Inches in Height

A Remarkable Concession, Considering Present Market Conditions

Two Whole Years to Pay

So liberal is the offer that you may have this fully guaranteed new player-piano in your home at once and stretch the payments out, at your convenience, over a period of two whole years,

The Idea Back of the William J. Ennis Player-Piano Will Appeal to All Gimbel Customers as It Has Appealed to Us

First of all-it is the idea of a young man. It is a new idea in pianos-though not in industry. It is the application (for the first time in the piano industry) of the theory of standardization, which means "doing one thing and doing it well"-to produce not alone a great instrument but an instrument of quality at the lowest possible price that specialized production can make possible.

The WILLIAM J. ENNIS player-piano is built by the International Piano Mfg. Co., at Fall River, Mass.

It is the only product built by this large company.

The facts in the case are that the International Piano Mfg. Co. was formed to build one style playerpiano and nothing else.

A large piano manufacturing plant of many years' standing was bought and refitted and re-equipped with this sole object in view, to build one player-piano in one style at one price, and by devoting its entire resources and energy to this one purpose, to build it so well that it would attain a position which could not possibly be reached by manufacturers making pianos and player-pianos together of perhaps a dozen styles

This player-piano is named for the president of the company, WILLIAM J. ENNIS.

And it is built by the company in its entirety-IT BUILDS THE CASES, IT MAKES

THE KEYS, IT MAKES THE HAMMERS, IT WINDS THE STRINGS OF THE WILL-IAM J. ENNIS PLAYER-PIANO.

It casts the heavy plates for the WILLIAM J. ENNIS. And it builds, inch by inch and piece by piece, every part of the player action.

The person buying a WILLIAM J. ENNIS player-piano need not remain in the dark as to who is responsible for this or that. It is built, sold and guaranteed for ten years by the makers and Gimbel Brothers.

This method of single and standardized building is also productive of large economies. Not only are far better results obtained, but big economies are ef-

Middlemen's profits are eliminated. Profits do not have to be paid to case manufacturers upon cases. To plate foundries for plates. To hammer makers for hammers. To action builders for actions, etc. So

that the single profit on the WILLIAM J. ENNIS is very much less than it could possibly be if many profits had to be paid to a dozen different manufacturers, each making certain parts.

These things were all very carefully planned and thought out before the WILLIAM J. ENNIS came

Store at Once --- MAIL THIS COUPON You Cannot the and Ask Us to Send You All Details

Piano and Phonograph Store Open Till 9 o'Clock Every Saturday Evg. During This Sale

For the benefit of people unable to get here before regular store closing une, and to permit wives and husbands to choose their piano together, the Gimbel Piano Store remains open till 9 o'clock every Saturday even

> Use the 33rd Street entrance near Broadway Elevator runs direct to the Music Salons

Federal Tax Already Included in all Prices

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GIMBEL BROTHERS, PIANO SECTION,

Broadway and 33rd Street, New York City.

Kindly send me full and complete particulars concerning your introductory offer on the WILLIAM J. ENNIS standardized player-piano at \$495.

Street and No.....

City and State

Brooklyn, New Jersey and Long Island Customers Direct to Gimbels via Tubes and Subways